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# Solutions that work

After a year of conservative IT development, the industry is now moving forward. Yet companies are still hesitant about new implementations and adamant about achieving substantial return on investment for each project. To energize the marketplace, vendors are introducing new technology and providing quick fixes for larger problems. The market will be filled with more choices, but decision makers will have fewer metrics with which to compare products. This trend can make deployments riskier and increase the need for proven ROI.

Dell understands these challenges. The *Power Solutions Case Study Digest* captures best practices for deployments, capacity planning, and performance enhancements to help organizations increase IT confidence and minimize risks.

The *Case Study Digest* includes more than 25 case studies from various industries—from manufacturing to education to high tech. These case studies focus on key Dell customers who have recently deployed Dell products to tackle complex IT projects. Each case study is categorized based on the OS environment and then by the application environment, which may be one of the following:

- » High-performance clusters
- » Industry subsystems
- » Knowledge management
- » Database deployment
- » Online application design and provisioning
- » Data architecture and design

We hope this *Case Study Digest* provides key insights on how Dell products and services can help create solutions that work. Our goal is to publish this digest each year, so that we can share the experiences of Dell customers during the past 12 months and provide useful information for your future projects. So let us know about your successful Dell deployments—we are always looking for a case study to share.

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